

# Dean Greiner

## PROFESSIONAL BACKGROUND AND EXPERIENCE



### Associate Real Estate Broker

Dean Greiner is a licensed real estate broker in the state of New York and is Director of Sales and Marketing at Greiner-Maltz. Since joining the company in 1984, he has witnessed the evolutions of the business cycle on Long Island and represented firms experiencing both expansion and consolidation.

In addition to implementing strategies for the sale and leasing of industrial and commercial properties in the Nassau and Suffolk County region, he has represented Greiner-Maltz on many of its exclusive agencies and has been instrumental in the successful marketing of these properties.

National corporations such as Target Greatland, a division Dayton Hudson, Overhead Door, Transistor Devices, and Taitron Components, Incorporated have established sites of operations on Long Island through Dean's diligent services.

Drawing upon a network of contacts in the capital finance industry, he has written a chapter in the success stories of technology companies thriving in the Information Age by locating facilities to accommodate projected growth and arranging the necessary financing for property acquisitions.

### **SPECIALTIES:**

- Corporate Relocation
- Representation
- Lease Negotiation
- Site Compilation

### **EDUCATION:**

Dean obtained a Bachelor of Arts Degree from Adelphi University with a concentration in Finance and a Master of Science Degree from Hofstra University.

He is a member of the Commercial and Industrial Brokers Society and resides in Huntington with his wife and two children.