

Tom Attivissimo, CCIM

PROFESSIONAL BACKGROUND AND EXPERIENCE



PRINCIPAL, GREINER-MALTZ LONG ISLAND

Tom Attivissimo is the President and CEO of the Greiner-Maltz Company of Long Island, LLC. He joined the firm in January, 1987 and since has been involved with sales and lease negotiations of office and industrial facilities for mid-size and large corporations such as, FedEx, Fortunoff, Fedders Islandaire (division of Fedders Air-conditioning), PC Richards and the New York times. Tom has been involved with the negotiations of options, lease extensions, tax deferred exchanges, sale-lease-backs, exclusive tenant representations for site selections, and redevelopment and repositioning assets. Tom has successfully concluded transactions with an aggregate of over \$850,000,000.00 during his 30 years with Greiner-Maltz.

HIGHLIGHTS



Sold 250,000 SF Industrial building in Central Islip to a Pharmaceutical Manufacturer. Tom represented the Seller. Total Sale Value **\$14,500,000.00**



10 Yr. Lease of 179,000 SF Industrial facility in Central Islip to a Paper Converter company. Tom represented both the Landlord and the Tenant. Total Value **\$11,600,000.00**



Sold 100,000 SF Industrial building in Hicksville to a Gear Manufacturer as a consolidation of 4 other facilities. Tom represented the Seller and Purchaser. Total Sale Value **\$8,000,000.00**



Sold 100,000 SF Industrial building in Hauppauge to a Light Manufacturer as a consolidation of 2 other facilities. Tom represented the Seller. Total Sale Value **\$5,000,000.00**



Sold 101,000 SF Industrial building in Garden City to an Insurance Company for redevelopment to an Inspection Site. Tom represented the Seller. Total Sale Value **\$10,500,000.00**



Sold 60,000 SF Industrial building in Garden City to a Hardware Distribution. Tom represented the Seller and Purchaser. Total Sale Value **\$8,000,000.00**



Sold 92,000 SF Industrial building on 31 acres in Yaphank to a Pharmaceutical Manufacturer for expansion up to 300,000 SF. Tom represented the Seller and Purchaser. Total Sale Value **\$20,000,000.00**



15 Yr. initial Lease of 325,000 SF Industrial Building in Oklahoma City with expansion for additional 140,000. Tom represented the Landlord and tenant. Total value **\$26,500,000.00**

UNDER CONTRACT:

- 17 Acres of a 23 Acre Industrial/Residential zoned property. This property is being rezoned for Retail use. Tom represents the Seller.
- 5 Acre Site in Suffolk County currently a school is getting rezoned for residential development. Greiner-Maltz represents the Seller and the Purchaser.