

Kostas Alafoyiannis

PROFESSIONAL BACKGROUND AND EXPERIENCE



ASSOCIATE BROKER

Kostas Alafoyiannis has been a valued member of Greiner-Maltz since 2003. Kostas brings a depth of financial experience to a dynamic Brooklyn-Queens Industrial/Commercial real estate market, having been an active trader on Wall Street for over ten years.

Over the past 12 years, Kostas has been involved in leasing and sales transactions valued at over \$300,000,000.00. A significant component of his success is his deep roots in the Queens Business Community.

A sampling of his transactions include:

- Long-term lease to JP Morgan Chase, valued at \$2,000,000.00.
- The \$7,500,000.00 sale of the Enbee Plastics Property for conversion to residential.
- The \$14,500,000.00 sale of a retail center to a National Investor.
- The \$13,600,000 sale of an industrial loft building for conversion to retail.
- The \$27,520,000 sale of the Venus Trimmings Property for conversion to residential.
- The \$21,500,000 sale of the Apple Tag Building, an industrial loft building for conversion to office.
- 99-Year NNN Ground Lease of an Industrial site for hotel development.

Total aggregate lease value of \$238,000,000.

- Assemblage of properties for development of a 100,000 SF, 201-room Holiday Inn Express.
- Sale of the “Verizon Property” for development of a 40,000 SF Wyndham Garden Hotel .

Kostas holds a Bachelor of Science Degree in Finance and a Certificate in Real Estate Studies from Bernard M. Baruch College, which has provided him with a financial background, unparalleled in the Brooklyn-Queens brokerage community.