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IRA SHERMAN
SENIOR DIRECTIOR, REAL ESTATE BROKER

Ira A. Sherman, a senior director, has been with Greiner-Maltz since 1988. Prior to coming on board he focused his business energies at the corporate   level, most notably, at CBS, where he held a number of executive management positions of increasing responsibility in its CRU and CRI divisions. He was responsible for the overall marketing of US developed product on a worldwide level.

His areas of specialty were product management, marketing, and new product development where his proactive creative solution orientation brought success to a wide range of CBS products in the United States and abroad.

Since joining Greiner-Maltz, Mr. Sherman has focused his effort upon the commercial, industrial and retail real estate sectors. As a broker, he has consummated a wide spectrum of sales and leasing transactions and has directed the marketing on a diverse array of product and projects. His most recent concentration upon the corporate industrial, educational, and communications industries brought productive results to Ferguson Enterprises, Norampac/Cascades, the NYC School Construction Authority and NBC Universal with completed transactions in excess of $100,000,000.

SELECT CLIENTS

Mr. Sherman has been privileged to have assisted a customer/client base inclusive of:

ABN-AMRO Holding N.V.	Saint Vincent Catholic Medical Centers
Aceto Corp.	The Daily News
Apple Bank	The Education and Assistance
Berlitz	Corporation
Citibank	The Feil Organization
Fresh Direct	The Joint Industry Board of the
G.E.	Electrical Industry
Guardian Life Insurance	The New York State Department of
JP Morgan Chase & Co.	Transportation
Martin Marietta	The New York Times
Matsil Brothers	The NYC School Construction Authority
Nations Bank	The NYS Department of
NBC/Universal	Transportation
Norampac/Cascades	Verizon Communications
Panavision	Wells Fargo