

# Ryan Maltz

## PROFESSIONAL BACKGROUND AND EXPERIENCE



### Real Estate Salesperson

A 2005 graduate of Gettysburg College with a Degree in Economics, Ryan Maltz joined Greiner-Maltz in 2006 and continues to make a strong impact on the Brooklyn and Queens Industrial and Commercial markets. Over the course of his career, Ryan has negotiated more than 1 million square feet in transactions on behalf of his clients, with a total consideration exceeding \$500 million.

Ryan also represents locally an extensive roster of national and international tenants across various industry sectors and has transacted leases on behalf of La Perla Fashions, Oscar de la Renta, Herbalife International, Inc., Dycom, Elecnor Hawkeye Group, Ferguson, Wolseley, HD Supply, White Cap Construction Supplies, and Viking Supply Net.

### A FEW OF RYAN'S RECENT DEALS:

- Secured the purchase of a 47,000 SF, Long Island City, loft building, including 11,000 SF of outdoor parking for a Manhattan-based commercial developer. **Total transaction value: \$14,250,000.00.**
- Marketed and closed the sale of a 25,000 SF Ridgewood, Queens, warehouse. The property was purchased by a Brooklyn manufacturer who saw operational value in the property's 18-ft ceilings, multiple loading docks, and 9,000 SF of yard space. **Total transaction value: \$10,500,000.00.**
- Procured the Buyer, a local contractor, for a 20,000 SF loft building and a 12,000 SF yard in Sunset Park, Brooklyn. **Total transaction value: \$5,750,000.00.**
- The 99-year net ground lease of an entire city block in Long Island City, Queens, to a Manhattan hotel developer. **Total transaction value: \$50,000,000.00+.**
- Exclusively marketed and transacted a \$12.5 million deal for a fully-occupied 80,000 SF industrial loft building in East Williamsburg, Brooklyn.
- Successfully representing J&R Music World and procuring the purchaser in the disposition of their \$10 million Maspeth, Queens, facility.
- Represented HD Supply, a publicly-traded industrial supply house, in their retention of a 30,000 SF Woodside, Queens, distribution facility through direct negotiations with the Landlord. The facility will be HD Supply's first NYC location. **Total transaction value: \$5,800,000.00.**
- Placed the largest privately-held electrical contractor in NYC as a tenant in a 7,400 SF warehouse and 2,500 SF yard in Long Island City and in a 23,000 SF Hunts Point, Bronx, warehouse facility that also included a 30,000 SF yard. **Total transaction value: \$2,200,000.00.**
- Represented Ferguson, a national wholesaler of building and plumbing supplies, in the leasing of a 20,000 SF warehouse located on Hunters Point Avenue in Long Island City. **Total transaction value: \$2,475,000.00.**

Ryan lives in the Tri-State area and enjoys working with local Brooklyn and Queens Businesses and property owners. Whether it's a 5,000 SF rental or the sale of a 50,000 SF distribution facility, Ryan takes satisfaction in assisting business owners to obtain their goals.