



KOSTAS ALAYFOYIANNIS

ASSOCIATE REAL ESTATE BROKER

Kostas Alayfoyiannis has been a valued member of Greiner-Maltz since 2003. Kostas brings a depth of financial experience to a dynamic Brooklyn-Queens Industrial-Commercial real estate market, having been an active trader on Wall Street for over ten years.

Over the past 22 years, Kostas has been involved in leasing and sales transactions valued over \$900,000,000. A significant component of his success is his deep roots in the Queens business community.

Kostas holds a Bachelor of Science Degree in Finance and a Certificate in Real Estate Studies from Bernard M. Baruch College, which has provided him with a financial background, unparalleled in the Brooklyn-Queens brokerage.

Notable Transactions

Kostas has been instrumental in structuring high-profile transactions, including:

- Long-term lease to JP Morgan Chase, valued at \$2,000,000.00.
- The \$7,500,000.00 sale of the Enbee Plastics Property for conversion to residential.
- The \$14,500,000.00 sale of a retail center to a National Investor.
- The \$13,600,000 sale of an industrial loft building for conversion to retail.
- The \$27,520,000 sale of the Venus Trimmings Property for conversion to residential.
- The \$21,500,000 sale of the Apple Tag Building, an industrial loft building for conversion to office.
- 99-Year NNN Ground Lease of an Industrial site for hotel development. **Total aggregate lease value of \$238,000,000.**
- Assemblage of properties for development of a 100,000 SF, 201-room Holiday Inn Express.
- Sale of the "Verizon Property" for development of a 40,000 SF Wyndham Garden Hotel.

GREINER-MALTZ REAL ESTATE

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Professional Affiliations and Credentials

- NYS Licensed Real Estate Broker

Education

- Bachelor of Science Degree, Finance - Bernard M. Baruch College
- Certificate in Real Estate Studies - Bernard M. Baruch College