



Austin S. Fabel
Greiner-Maltz Realty Advisors LLC
800 Westchester Avenue, Suite 683-S
Rye Brook, New York 10573
afabel@greiner-maltz.com
914.708.3047

Austin S. Fabel

COMMERCIAL REAL ESTATE BROKER AND ANALYST

PROFESSIONAL BACKGROUND AND EXPERIENCE

A recent dean's list alumnus from the #1 ranked business school in the world for entrepreneurship, Babson College, Austin joins Greiner-Maltz as a commercial real estate analyst and broker. Austin has developed strong analytical, critical-thinking and negotiation skills, which are exemplified in his ability to construct financial, graphical, and regression models to forecast sales prices and capitalization rates. Proficient in Argus, a comprehensive software solution that enables better transaction-focused decisions, budgeting, and management of commercial real estate assets and portfolios, Austin brings a keen analytical approach and skill set to all of his clients and their transactions. Austin is also focused on due diligence and canvassing investment properties for institutional investors, developers, and owners.

A former Academic All-American lacrosse player, Austin has an instinctual drive to compete and take on challenging work environments. Through these academic and athletic experiences, he hopes to take the values and lessons learned and apply them with a focus and specialization in the investment, development, and financing of these tangible assets.

A former collegiate athlete with the drive to compete, Fabel's ultimate goals include real estate development and specialization in property investment.