



Swain Weiner

President/Partner

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With the incorporation of Greiner Maltz Investment Properties (GMIP), Swain Weiner joined the Greiner-Maltz team in 2012. As President, Partner, and Founder of GMIP, Mr. Weiner specializes in all varieties of commercial investment sales throughout Queens.

Mr. Weiner brings to Greiner-Maltz a wealth of sales experience and knowledge: over the past several years alone, he has sold over \$900,000,000 in aggregate sales.

Prior to joining Greiner-Maltz, Swain worked at Massey Knakal/Cushman Wakefield for ten years, joining that firm in January 2003 as Director of Sales in Queens, Weiner successfully applied his sales and corporate expertise to benefit his clients. In a short period of time, he earned several sales recognition awards within the company: MK/CW's Richard Marcinko Award for Tenacity, Loyalty, and Single-Mindedness of Purpose in the Pursuit of Excellence; the Nicholas T. Donovan Award for Business Development and Goodwill Promotion; and the John H. Holler Award, naming him Salesperson of the Year for Queens. Additionally, he was recognized as a key mentor within the company, and was promoted to a Senior Director of Sales. Shortly after that, Mr. Weiner was once again promoted to Vice President of Sales. For eight consecutive years at Massey Knakal/Cushman Wakefield, Swain was among the top tier producers, gaining him access to the company's elite sales recognition trips.

In addition to his leadership at Greiner Maltz Investment Properties, Mr. Weiner is also civically-minded, and volunteers his time with multiple community organizations (many in leadership roles):

- Astoria Kiwanis (Vice President)
- Astoria Civic Association (Board Member)
- Astoria Local Development Association (Board Member)
- East River Kiwanis (Vice President)
- Queens Chamber of Commerce (Board Member)
- Queens Symphony Orchestra (Board Member)
- LIC Partnership (Member)
- 82nd Street Partnership (Steering Committee)
- Sunnyside Chamber of Commerce (Former President)

Swain frequently contributes articles to local real estate publications and columns, including: *The Real Deal*, *The Queens Courier*, *Real Estate Weekly*, and *The Mann Report*.