

## JOHN MALTZ, SIOR

OFFICES IN: QUEENS, BROOKLYN, MANHATTAN, AND NEW JERSEY

### PROFESSIONAL BACKGROUND AND EXPERIENCE

- PRESIDENT OF GREINER-MALTZ COMPANY OF NEW YORK, INC.
- LICENSED NEW YORK STATE GENERAL REAL ESTATE APPRAISER
- GRADUATE NYU REAL ESTATE DIPLOMA PROGRAM
- SOCIETY OF INDUSTRIAL AND OFFICE REALTORS.  
PAST PRESIDENT OF NEW YORK AND DOWNSTATE CHAPTER
- PROPERTY MANAGEMENT EXPERTISE IN COMMERCIAL AND INDUSTRIAL PROPERTIES THROUGHOUT THE NYC METRO AREA
- AUTHORED OVER 40 PUBLISHED REAL ESTATE ARTICLES



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### HIGHLIGHTS



**RETAIL NEW CAR CENTER**  
ON NORTHERN BLVD. IN LONG ISLAND CITY



**REPRESENTED MOTOROLA IN THEIR**  
**LONG-TERM SUBLEASE TO SEARS**



**BANKING FACILITY.** Forced the relocation of a Barnes & Nobel to make room for a 7000 sq. ft. Chase-JP Morgan Bank branch.



**LARGEST MOVIE STUDIO TRANSACTION IN QUEENS:** Represented the South Korean Government (Seller) and Silvercup Studios (Buyer) in the sale of what is now home for "The Sopranos" production



**THE NEW YORK TIMES 160,000 SQ FT OFFICE AND DISTRIBUTION CENTER.** Procured and negotiated long term lease on behalf of wholly-owned distribution subsidiary.



**HARLEY DAVIDSON.** Negotiated this long-term lease on behalf of tenant and landlord



**PUBLIC STORAGE, INC.** Reconfigured an auto dealership's 150,000 sq. ft. site to allow for the sale of 1 acre at over \$100.00 per sq. ft.



Appraised 25 Barclays Bank Branches for their acquisition

### RECENTLY PUBLISHED ARTICLES

*Why Have an Exclusive Agent*

*Where Has All The Land Gone?*

*Zoning: What You Need to Know*

*Opportunities in a Tight Commercial Market*

*Industrial Property Squeeze Play?*

*Long Island City's Burgeoning Market*

*The New York City Market Grows Hotter*

- *The Changing Face of Western Queens*
- *Fujian Trade Exposition Coming To Queens*
- *Industrial Property Squeeze Play*
- *Observations From The Past for 2007*
- *Real Estate: Some Defining Terms*
- *Shakers and Makers*
- *Focus On Long Island City*

• *Zoning: What You Need To Know*

• *An Exclusive Report*

• *New York State: The Next Rust Belt?*

• *Opportunities In A Tight Commercial Market*

• *The Story Behind The Story*