

## AYALL SCHANZER, JD, MBA

Principal, Greiner-Maltz Realty Advisors, LLC



### PROFESSIONAL BACKGROUND AND EXPERIENCE

- CHIEF STRATEGY OFFICER: *SALIENT CORPORATION* – A global intellectual analytics software corporation
- CEO: *FRIEDLAND REALTY* – A \$250 million gross sales, Westchester and Bronx based commercial real estate company. Expanded marketing and investor –based transactions for the firm
- PRINCIPAL: *PROFIT SCOUT, LLC* – Investment and advisory services company focusing on the acquisition and analysis of real property and M & A investments in the \$100 million to \$500 million range

As the Principal Broker heading up the Greiner-Maltz Westchester, Connecticut and Bronx offices, Ayall adds his numerous skill sets to the creation of opportunities to our clients. His ability to analyze complex transactions, apply his legal experience to transaction details (former Rosenman & Colin, LLP Attorney), and his depth of contacts in the New York and Global financial arena through his M & A experience, will allow him to create a new investment dynamic in our New York City Metropolitan area's growing real estate development market.

- DEGREES FROM: Cornell University: MBA  
Benjamin N. Cardozo School of Law: JD  
Queens College: BA
- CLIENT RELATIONSHIPS: JP Morgan Chase, Ford, Microsoft, Citigroup, Met Life, Creative Cost Management, Utilisave, Rosenman & Colin, MBG Expense Management LLC, among many.