



DEALS & DEALMAKERS

Greiner-Maltz announces expansion into Westchester commercial market

BY REW • JULY 12, 2016

Greiner-Maltz Real Estate announced it will expand its footprint with the opening of a fourth Greater New York City area office in Rye Brook.

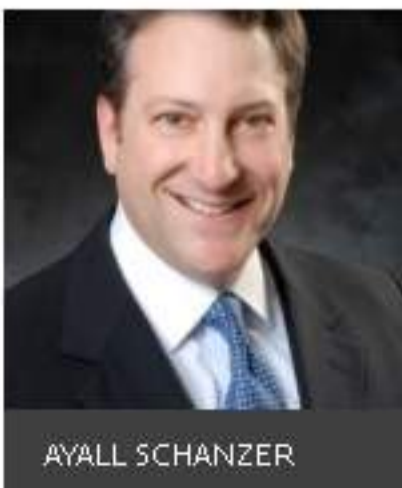
The new office will be headed by the former CEO of Friedland Realty, Ayall Schanzer, who has joined Greiner-Maltz as its newest partner.

“I am delighted to welcome Ayall to the Greiner-Maltz family,” said John Maltz, SIOR, president of Greiner-Maltz Real Estate. “With his extensive experience, I am confident that Ayall’s wealth of knowledge will be helpful in advancing our expansion efforts in the Bronx, Westchester and Fairfield counties.”

The new Rye Brook office is already staffed and representing over two million square feet of commercial and industrial property.

The new Rye Brook office is already staffed and representing over two million square feet of commercial and industrial property.

The opening marks Greiner-Maltz’s plan to have the most offices and brokers exclusively serving the Metropolitan area’s industrial, commercial and investment market from Queens to Brooklyn, New Jersey to Long Island, and now Westchester, the Bronx and Connecticut.



AYALL SCHANZER

Schanzer brings extensive legal and corporate expertise to the expansion, which will add more than 40 million square feet to the Greiner-Maltz property database.

“It is an honor to be joining a venerable company such as Greiner-Maltz with more than 60 years of experience at the center of the New York metropolitan area commercial real estate market,” said Schanzer.

“As the cost of real estate property in Brooklyn and Queens continue to rise, investors as well as businesses are beginning to take greater interest in more affordable regions like Westchester County and the Bronx.”

The Rye Brook office is located at 800 Westchester Avenue. The firm’s three other offices are in Plainview, Long Island; Long Island City, Queens; and Moonachie, NJ.

Founded in 1953 Greiner-Maltz has been engaged in the leasing, selling, appraising and managing of industrial, commercial and investment property in in the tri-state area. The firm’s five offices are managed by John Maltz and Sharone Levy in Brooklyn and Queens; Swain Weiner, Metro Area Investments; Tom Attivissimo in Long Island; Raymond Musalo in New Jersey; and Ayall Schanzer in Westchester.