

Business

White Plains Resident Joins Greiner-Maltz as Executive Managing Associate Broker

Scott H. Benson sealed the deal with \$2.5 Million in two Westchester transactions.

By [Chloe Morales \(Patch Staff\)](#) - September 20, 2016 5:45 pm ET | **P** |



Thirty-four-year veteran of the metropolitan and suburban New York commercial real estate brokerage field and founder of Benson Commercial Realty, Inc., Scott H. Benson, has joined Greiner Maltz Realty Advisors, based in Rye Brook, all while simultaneously concluding two corporate Westchester transactions, totaling \$2.5 million and 16,591 rentable square-feet (RSF).

Benson concluded the deal for White Plains Linen – one of the northeast's' largest restaurant supply companies – or a seven-year transaction with options at the 44,300-square-foot (SF) Greentown Road Complex in Buchanan for approximately 10,000 RSF for their expanded distribution center operations.

Additionally, Benson concluded a relocation to a Class A building for Trinity Packaging Corporation within Armonk for an eight year transaction with options in the 21,250-square-foot 357 Main St. building for 6,591 RSF. Benson exclusively represented both the owners and tenants in each transaction.

Walter Realty representative Robert Worthley, owner of the 10.2-acre Greentown Rd. building, stated, “Scott secured a prior national tenant for five years, and before the tenant vacated, he effectuated the transaction with White Plains linen and personally assisted us in the approval process and parking zoning variance that was required. The transaction was seamless! He is a consummate professional and gentleman.”

Benson was both the exclusive agent and represented the owner in the Trinity Packaging transaction, bringing the complex to 100 percent leased.

Debbie Cardile of Cardile Enterprises, owner of 355 and 357 Main St., Armonk, commented, “In the two years I have worked with Scott as our exclusive agent, he has secured five new tenants for over 24,000 RSF. He has provided us with financially ratable companies and financial analysis of each transaction, been involved in both the construction and architectural components from the inception of each transaction as well as protecting our interests in all lease negotiations and preparation. Scott was also instrumental in the sale of our regional manufacturing facility in Torrington, Conn. We are fortunate to have worked with Scott.”

Benson will continue his 34-year career in offering his expertise to office, medical, industrial and investors/users in the Westchester, Fairfield, Bronx and Rockland environs.

Greiner-Maltz's Rye Brook office is located at 800 Westchester Ave.

Further information is available through the Greiner-Maltz website.

Photo courtesy of Greiner-Maltz