

WEDNESDAY, MAY 11, 2005

## Greiner-Maltz pro becomes a business star

Greiner-Maltz announced that senior director Dmitri Belyi has been named one of the Top 20 Industrial Leasing Brokers by CoStar Group, Inc, the nation's largest independent provider of commercial real estate information.

For over 10 years, Belyi has specialized in industrial and commercial real estate in the metropolitan area, with a solid focus on Brooklyn and

Queens. A member of the council advisory board at the Brooklyn Chamber of Commerce, Belyi holds a bachelor of business degree from College of Commerce in Odessa, Ukraine and has studied marketing at the Fashion Institute of Technology in New York City.

An accomplished professional with a thorough understanding of his

product, Belyi has established a solid record of obtaining prices that exceed those of current markets by repositioning the selected properties he represents for their highest and best use.

Recently, Belyi has completed transactions with clients such as the Target Corporation, the United Cerebral Palsy of New York, Greenpoint Manufacturing and Design Center, Storage Deluxe, Theatrical Stage Employees Union, Outreach Project and Dayco Farms.

His 77,000 s/f sale-leaseback was

included in CoStar Group's annual report for 2004 as one of top seven leases completed in the Long Island/Queens region.

When assisting his customers with their leasing or purchasing requirements, Belyi's knowledge of available product and his strong negotiating skills produce results that are both timely and desirable.

"My job is to deliver the best service in the industry, while building trust and lasting relationships with my clients and customers," he says.



Award-winning broker Dmitri Belyi poses in front of the Greiner-Maltz banner.