

CRAIN'S

NEW YORK BUSINESS®

VOL. XXI, NO. 28 WWW.NEWYORKBUSINESS.COM

SEPTEMBER 5-11, 2005 PRICE: \$3.00

CoStar's Top Brokerage Firms in NYC

Ranked by dollar volume of commercial property sales in first-half 2005¹

Brokerage	Total dollar volume in first-half 2005	Total dollar volume in first-half 2004	Percent change in dollar volume	Number of sales in first-half 2005	Avg. dollars per sale in first-half 2005
1 CB Richard Ellis ²	\$2,836,028,630	\$592,002,000	+379.1%	11	\$257,820,785
2 Cushman & Wakefield Inc. ²	\$2,082,550,000	\$676,900,000	+207.7%	11	\$189,322,727
3 Eastern Consolidated ²	\$989,453,752	\$319,502,098	+209.7%	51	\$19,401,054
4 Eastdil Realty ²	\$833,000,000	\$2,031,495,000	-59.0%	4	\$208,250,000
5 Massey Knakal Realty Services Inc. ²	\$646,989,575	\$622,315,500	+4.0%	147	\$4,401,290
6 GFI Realty Services Inc.	\$579,811,609	\$370,871,734	+56.3%	53	\$10,939,842
7 Georgia Malone & Co.	\$271,665,000	\$31,650,000	+758.3%	3	\$90,555,000
8 Besen & Associates Inc.	\$242,410,000	\$123,965,742	+95.5%	55	\$4,407,455
9 Sonnenblick-Goldman Co.	\$233,000,000	\$425,000,000	-45.2%	2	\$116,500,000
10 Greiner-Maltz Co.	\$132,855,000	\$52,761,000	+151.8%	27	\$4,920,556
11 Kalmon Dolgin Affiliates Inc.	\$131,115,000	\$45,800,000	+186.3%	17	\$7,712,647
12 GVA Williams	\$120,998,525	\$34,428,600	+251.4%	10	\$12,099,853
13 Lee Odell Real Estate Inc.	\$97,925,000	\$62,693,000	+56.2%	18	\$5,440,278
14 Marcus & Millichap	\$79,645,500	\$66,682,000	+19.4%	33	\$2,413,500
15 Studley	\$78,800,000	\$186,362,555	-57.7%	1	\$78,800,000
16 Newmark	\$65,800,000	\$74,190,000	-11.3%	6	\$10,966,667
17 Prudential Douglas Elliman	\$65,700,000	\$19,420,000	+238.3%	13	\$5,053,846
18 Sholom & Zuckerbrot Realty	\$57,170,000	\$56,772,115	+0.7%	14	\$4,083,571
19 Itzhaki Properties	\$53,180,000	\$22,269,400	+138.8%	16	\$3,323,750
20 Friedman-Roth Realty Corp.	\$43,732,000	n/a	n/a	12	\$3,644,333
Total dollar volume for top 20	\$9,641,829,591	\$5,815,080,744	+65.8%	504	\$11,537,859³
Total dollar volume of all sales¹	\$13,868,121,550	\$11,259,763,920	+23.2%	2,174	\$5,179,284³

n/a Not available. 1-Includes transactions of \$500,000 or more in the Bronx, Brooklyn, Manhattan and Queens reported to and confirmed by CoStar. 2-Firm has more than \$500 million already closed or under contract in second-half 2005. 3-Weighted averages.

CoStar Group Inc., a provider of information services to the U.S. and U.K. commercial real estate industries, offers customers access via the Internet to the most comprehensive verified database of commercial real estate information on 50 U.S. markets and the United Kingdom. For more information, visit www.costar.com or call (877) 7COSTAR.